

Account Name City, State Allocation: X cases

## INTRODUCING THE 2018 VINTAGE RESERVE

Friends,

There has been a lot of talk lately in our industry about the family wineries that have recently sold. Sixteen decades and six generations in, we are still here in our little corner of the world, in the pursuit of making great wine and making people happy. Now more than ever, we cherish the fact that we are a closely held family company. It also makes a vintage, and a legacy, like the 2018 Vintage Reserve that much more noteworthy.

Elegant yet powerful, the 2018 Vintage Reserve has freshness and opulence that interplay to create tension and complexity in the glass, with dark chocolate, peat moss, boysenberry, juniper, and fennel. This is a true expression of place and precise winemaking from our hillside vineyards in our cool maritime climate. That it is such a special wine is apropos, given it commemorates the 160th vintage after our ancestors found this place.

Even more important than wine quality, believe it or not, is the fact that as a family we still talk to each other, that we respect and honor the people we work with. We take great pride in the fact that our wines are as good as they are from sensory perspective, but even more in the fact that they are shared by people who care about each other.

Thank you for your support.

Jeff Bundschu